Thank you for your support

An investment in these future leaders is an investment in our future prosperity.

Each day, we have the opportunity to see the positive impact Junior Achievement has made on our youth and our country. As the largest youth business education organization in Canada, Junior Achievement plays an important role in developing Canada’s future leaders by providing them with the confidence and knowledge they need to define personal success, enhance their workforce readiness and pursue their dreams.

Our youth are the next generation of leaders who will drive Canada’s economy and success. An investment in these future leaders is an investment in our future prosperity. Since 1955, over 4 million Canadian students have experienced a Junior Achievement program. More than 206,000 young Canadians in 9,472 classes experienced a Junior Achievement program delivered by 13,500 committed business mentors last year.

Our mentors provide relevant hands-on experiences in financial literacy, work readiness and entrepreneurship to students in elementary through high school. This year’s “Yearbook” highlights the significant steps the organization has made in:

• reaching more youth with relevant and impactful programs;
• building a network of partnerships that positively support program development and delivery; and,
• showcasing the stories of success both in our inspirational leaders of tomorrow and the mentors of today.

With a new three-year strategic plan, the organization is ready to reach even greater heights. Moving forward, Junior Achievement will work with our partners to ensure the reach of our programs continues to grow. We will launch new and innovative programs to ensure Junior Achievement offers a suite of world-class curriculum, including new digital programs and extensions for our existing programs. In addition, we will work to showcase the success stories of Junior Achievement alumni who are the foundation of Canada’s economy.

The development of entrepreneurship, financial literacy and work readiness skills are key to our youth's future success. It is ensured by providing the support, tools and resources they need to realize their dreams.

Thank you for your support.

Table of contents

3 Thank you for your support
4 The year in review
  2011 – 2012
6 The power of mentorship
  VOLUNTEERS
7 Junior Achievement pillars of success
  PROGRAMS
8 Coming together to learn and experience
  NEXT GENERATION LEADERS
9 Inspiring students to achieve future success
  PROGRAMS
10 Impactful and inspiring programs for students
12 Awarding student success
  NATIONAL AWARDS AND SCHOLARSHIPS
14 The power of partnerships
  NATIONAL CONTRIBUTORS
16 Honouring today’s business leaders
  THE CANADIAN BUSINESS HALL OF FAME
19 Financial results
20 Board of directors
  JUNIOR ACHIEVEMENT OF CANADA BOARD
21 Board of directors
  JUNIOR ACHIEVEMENT OF CANADA FOUNDATION BOARD
22 Making an impact across the country
  LOCAL OFFICES
23 National office staff
  CONTACT US

Since 1955, over 4 million Canadian students have experienced a Junior Achievement program.
The year in review

2011 – 2012

Student impact
• More than 226,000 young Canadians experienced a Junior Achievement program.
• Over 13,500 committed business mentors shared their knowledge, passion and experience by delivering one of 16 Junior Achievement programs.
• Volunteers spent over 232,000 hours mentoring students in 9,472 classrooms.
• 125 future business leaders from around the world participated in the Next Generation Leaders Forum in Kingston, Ontario.

Growing a stronger Junior Achievement in Canada
• Junior Achievement developed a new strategic plan to define the key priorities and metrics for the next three years.
• Junior Achievement developed a comprehensive "Case for Support" to highlight key areas requiring philanthropic support.
• Junior Achievement continued its focus on showcasing the role and impact of the organization.

Showcasing and awarding student success
• Two outstanding students were awarded $10,000 scholarships from Peter Mansbridge. Judy Ou received the Peter Mansbridge Positive Change Award and Jairo Pinto was awarded the Peter Mansbridge Youth Leadership Award.
• Bethany Dickey, Djavan Habel-Thurton, Sunjita Kapoor and Jairo Pinto were honoured with the Deloitte Inspiration Award.
• Junior Achievement launched the national Ambassador network to bring together current Junior Achievers and alumni to share their ideas and views to improve the overall Junior Achievement experience.

Growing a stronger Junior Achievement in Canada
• Junior Achievement launched its first-ever planned giving program to allow individuals to make the organization a beneficiary of their estate to ensure that Canada’s next generation of leaders are prepared to face the opportunities of tomorrow.

Strong partnerships
Accenture and Junior Achievement developed a new “Keep Your Balance” online exercise to support students in developing and understanding their monthly budget. This is an important step forward on Junior Achievement’s new digital learning strategy.

BDC provided a multi-year pledge of $100,000 for program development.

Bell Canada, as Presenting sponsor of the Canadian Business Hall of Fame Gala Dinner, helped honour the legacy of five great business leaders.

GE invested $75,000 for program delivery in eight regions.

Knightsbridge Human Capital Solutions has played a pivotal role in funding the Canadian Business Hall of Fame, as well as managing the selection of the yearly honourees. On May 8, 2012, we announced Knightsbridge as the new National Partner of the Canadian Business Hall of Fame with a new commitment of $1 million dollars over the next five years.

With BCB’s commitment, Junior Achievement created a new program called "Stronger Together: Diversity in Action", which increases youth’s understanding of the important role diversity plays in enriching our personal and business life.

Scotiabank’s commitment was showcased through its significant contributions to Junior Achievement internationally.

The Seymour Schulich Foundation supported Junior Achievement’s efforts by providing $250,000 for the highest priorities fund.

Junior Achievement launched its first-ever employee giving campaign with State Street. Over $10,800 was pledged by State Street employees from this campaign.

TD provided over $400,000 to help develop new digital extensions for current Junior Achievement programs and to deliver the "Economics for Success" program.

Designed to further realize the unlimited potential of youth, TELUS’ $403,000 donation was raised through a smartphone campaign that earmarked $50 to Junior Achievement Canada for every smartphone activation by a business in Toronto, Calgary and Vancouver.

Last year more than 226,000 young Canadians experienced a Junior Achievement program.
Learning from real-life business leaders is the unique value of Junior Achievement programs. With the support of over 13,500 mentors across Canada, Junior Achievement is inspiring youth to explore their career possibilities, to learn how to manage their finances, to start a company and to realize their potential.

Junior Achievement mentors are providing youth with the skills and knowledge necessary to become innovative, productive and contributing citizens. Positive role models from all walks of life participate in the delivery of Junior Achievement programs each year. Mentors inspire youth to develop career plans, make informed financial decisions, start companies, and express their innovative spirits to prepare students to take on the role of future leaders.

Our programs enable young people to gain financial responsibility, make confident decisions, and become innovative, productive and contributing citizens. Positive role models from all walks of life participate in the delivery of Junior Achievement programs each year. Mentors inspire youth to develop career plans, make informed financial decisions, start companies, and express their innovative spirits to prepare students to take on the role of future leaders.

Junior Achievement: Learning about business from business leaders

Entrepreneurship

Junior Achievement: Learning about business from business leaders

Entrepreneurship is one of Canada’s greatest strengths. Junior Achievement helps accelerate the growth of young people by providing them with the experience and expertise needed to become successful entrepreneurs. Through Junior Achievement programs, such as the Company Program, students are developing the core business skills necessary for becoming the successful and creative leaders of tomorrow. Junior Achievement programs enable a better understanding of the role small business plays in Canada, and of the positive impact entrepreneurship has on communities.

Our programs enable young people to gain financial responsibility, make confident decisions, and become innovations. Junior Achievement provides students with knowledge on personal and business skills such as money management, the role of business in shaping our lives, building blocks for a successful career, the impact of technology and innovation, running a business and more. Junior Achievement programs are developed in alignment with our three pillars: entrepreneurship, financial literacy and work readiness.

Work Readiness

Canada’s future success depends on talented youth who take responsibility for their success with values and attitudes that inspire performance throughout their careers. Changing workplace demands, demographic shifts and a global competition for talent makes the world of work a more challenging environment than ever before. Youth must be prepared to meet the expectations of this reality by having a better sense of their abilities, a perspective on their careers and an understanding of what it takes to perform. Junior Achievement programs like Economics for Success help students develop the skills needed to succeed in the workplace.

Financial Literacy

There is no doubt that early behaviour and skill development are essential in ensuring lifelong financial success. By building knowledge at an early age, we are preparing our youth to make sound financial decisions throughout their lives. Our programs like Dollar with Sense and Economics for Success provide tools and programs that put financial literacy concepts into practice by helping youth connect basic economics to their daily lives.

Our programs enable young people to gain financial responsibility, make confident decisions, and become innovations. Junior Achievement provides students with knowledge on personal and business skills such as money management, the role of business in shaping our lives, building blocks for a successful career, the impact of technology and innovation, running a business and more. Junior Achievement programs are developed in alignment with our three pillars: entrepreneurship, financial literacy and work readiness.

Junior Achievement pillars of success

PROGRAMS

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For Junior Achievement, engaging youth beyond the classroom is key and includes special events like the Next Generation Leaders Forum (NGL). The world’s top young business minds participated in NGL in Kingston, Ontario in August 2011. The 41st annual Next Generation Leaders Forum was hosted by Queen’s University School of Business and presented by Xerox Canada and Scotiabank. The event was designed to connect business leaders with youth to explore, understand and debate real time business challenges of our global economy.

This week-long intensive event brought together more than 125 delegates from around the world, who attended keynote presentations, skills workshops, and took part in the Ultimate Business Challenge.

A highlight of the event included fireside conversations with Isadore Sharpe, Founder and Chairman, Four Seasons Hotels and Resorts, and Cherry Tabb, Co-Founder and CEO, The Heniz Eye Institute, as well as Jim Doherty, Vice President and General Manager, Central Sales Operations, Xerox Canada.

“Junior Achievement is a one-of-a-kind program for the world’s next generation of business leaders,” says Jim Doherty, Chair, Junior Achievement of Canada.

For more information, please visit www.imnext.org.

Coming together to learn and experience

Junior Achievement programs empower students to make a connection between what they learn in school and how it can be applied in the real world. Junior Achievement enhances the relevance of their classroom experience with an interactive program delivered by business mentors.

In 2011/2012, Junior Achievement offered 16 programs, which were delivered to students in elementary, middle and secondary classrooms.

More than 226,000 students benefitted from Junior Achievement programming with the support of 13,500 dedicated volunteer mentors. Last year, we increased our reach by over 10,000 students compared to 2010/2011.

The business mentors committed over 232,000 hours of volunteer time.

In addition to increasing reach to Canadian students, Junior Achievement continued to focus on building world-class curriculum.

• As part of Junior Achievement’s commitment to providing relevant, innovative and meaningful programs, accreditation by Curriculum Services Canada (CSC) will be a key requirement for all new programs.

• We took substantial steps forward to offer the online delivery system that expands reach to youth. Key Junior Achievement programs underwent a series of enhancements through the use of such technologies as Smart boards and online applications.

• We increased our capacity by adding a new Program Coordinator to support the implementation of programs across Canada.

Junior Achievement is working with entrepreneurial author and expert Larry Farrell to develop a new program aimed at encouraging the entrepreneurial spirit in our youth. The new program, which will be launched in Fall 2013 is proudly supported by Business Development Bank of Canada.

Junior Achievement is also developing a new Junior Achievement Success Skills program with Accenture to provide students with the skills to identify and demonstrate work-readiness. Success Skills will expand on the characteristics and practices of successful entrepreneurs and on the skills needed to research, get and keep a job. This interactive program will be available in schools starting Fall 2013.

Inspiring students to achieve future success

PROGRAMS

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Future Programs

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Grades Level CLASSES 2010/11 STUDENTS 2010/11 2011/12 2011/12

Elementary 2,356 2,180 60,201 56,652

Secondary 4,392 5,640 134,365 146,374

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In addition to increasing reach to Canadian students, Junior Achievement continued to focus on building world-class curriculum.

Grades 7 student

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## PROGRAM OVERVIEW

### Secondary school

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<th>Key Program Learnings</th>
<th>11/12 Classes</th>
<th>11/12 Students</th>
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</thead>
<tbody>
<tr>
<td>Secondary</td>
<td>Banks in Action</td>
<td>Students learn the fundamentals of the banking industry and then have the opportunity to apply what they learn in a competitive environment using a computer simulation.</td>
<td>12</td>
<td>316</td>
</tr>
<tr>
<td>Secondary</td>
<td>Company Program</td>
<td>The Company Program inspires students to understand the role of business in our society by creating and operating an enterprise of their own.</td>
<td>1,117</td>
<td>8,102</td>
</tr>
<tr>
<td>Secondary</td>
<td>GLOBE</td>
<td>Global Learning of the Business Enterprise (GLOBE) is a program that emphasizes global economics and business. The students compete in an online business simulation or operate a joint-venture company with Junior Achievement students in another country.</td>
<td>1</td>
<td>26</td>
</tr>
<tr>
<td>Secondary</td>
<td>Investment Strategies Program (ISP)</td>
<td>Investment Strategies is an e-learning program with classroom activities and an on-line stock market simulation. Trained volunteers work with students to help them develop financial strategies, use technology and compete on an on-line stock market simulation.</td>
<td>205</td>
<td>5,819</td>
</tr>
<tr>
<td>Secondary</td>
<td>Success Skills</td>
<td>With Success Skills, students participate in challenging exercises to help them develop personal strategies to achieve life-long learning pursuits and career opportunities, including team-building exercises, problem-solving and critical-thinking skills.</td>
<td>31</td>
<td>872</td>
</tr>
<tr>
<td>Secondary</td>
<td>JA TITAN</td>
<td>JA TITAN challenges students to navigate the dynamic changes of our technology-driven global marketplace. Students plan and execute each aspect of a virtual company’s strategy as they compete online.</td>
<td>221</td>
<td>6,047</td>
</tr>
</tbody>
</table>

### Elementary school

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<tr>
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<tr>
<td>Elementary</td>
<td>Business Basics – Our Community</td>
<td>Our Community – Needs, Jobs, Tools provides students with perspective on the importance and impact of business in shaping our lives and gives students a first-hand look at how they can become better prepared for business and make a positive impact in their community. Students practice interviewing people with job experience, role-play the characteristics of different jobs, complete the cycle of earning and spending and create a mural to describe tools in the workplace.</td>
<td>374</td>
<td>9,862</td>
</tr>
<tr>
<td>Elementary</td>
<td>Business Basics – Our Country</td>
<td>Our Country – Technology and Innovation engages students in activities to define new ideas for business and society by learning about our technological past and present. The program helps students discover the value and necessity of change in economic and social progress.</td>
<td>341</td>
<td>9,201</td>
</tr>
<tr>
<td>Elementary</td>
<td>World of Choices (WOC)</td>
<td>World of Choices invites young women in Grades 10 and 11 to join local female career ambassadors as they share exciting aspects of their work and expose the students to a variety of career possibilities. Students learn about the education and qualifications necessary to fulfill the various career paths and how to capitalize on career opportunities in emerging traditional and non-traditional fields.</td>
<td>11</td>
<td>328</td>
</tr>
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</table>

### Middle school

<table>
<thead>
<tr>
<th>Grade Level</th>
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</tr>
</thead>
<tbody>
<tr>
<td>Middle</td>
<td>Dollars with Sense</td>
<td>Dollars with Sense encourages students to develop the financial literacy necessary to make informed decisions about their financial future. Students learn about budgeting, money management and investments.</td>
<td>1,830</td>
<td>43,184</td>
</tr>
<tr>
<td>Middle</td>
<td>Economics for Success</td>
<td>Economics for Success encourages students to consider and reflect on the advantages of remaining in school to acquire the knowledge, attitudes and skills to lead a long-term goal of a successful career.</td>
<td>3,713</td>
<td>95,478</td>
</tr>
<tr>
<td>Middle</td>
<td>Stronger Together: Diversity in Action</td>
<td>Stronger Together: Diversity in Action, allows students to learn the true value of diversity and how it contributes to a healthy and enhanced experience inside and outside the classroom. Students learn about one another, experience positive interactions, and gain new insight about themselves and others.</td>
<td>268</td>
<td>7,484</td>
</tr>
<tr>
<td>Middle</td>
<td>Business Basics – Business of My Own</td>
<td>In a Business of Our Own students become the presidents and CEOs of their own retail sales business. The program helps students identify key success factors to turn personal and team performance into profit. From start to finish, students set up their retail sales stand, track profits and eventually distribute earnings.</td>
<td>244</td>
<td>6,426</td>
</tr>
<tr>
<td>Middle</td>
<td>Business Basics – Our Business World</td>
<td>Our Business World gives students experiences in making big decisions in different areas of a small manufacturing operation. Students put their talent to the test in the organization, management, production and marketing of their very own pen factory. Students discover the value of working smart and the career opportunities awaiting educated employees.</td>
<td>1,221</td>
<td>31,323</td>
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<td>Middle</td>
<td>Business Basics – Our Community</td>
<td>Our Community – Needs, Jobs, Tools provides students with perspective on the importance and impact of business in shaping our lives and gives students a first-hand look at how they can become better prepared for business and make a positive impact in their community. Students practice interviewing people with job experience, role-play the characteristics of different jobs, complete the cycle of earning and spending and create a mural to describe tools in the workplace.</td>
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Awards and scholarships

Peter Mansbridge Positive Change and Youth Leadership Award

Each year, Peter Mansbridge awards two of the largest youth scholarships in Canada to deserving young Canadians.

The Richard Ivey School of Business, Entrepreneurship Institute Scholarship

Jairo Pinto – JA London

This scholarship recognizes the success of a student and encourages the development of entrepreneurship through participation in Junior Achievement programs.

The Evelyn Ruskin JA Corporate Awareness Scholarship

Colton Vandenberk – JA London

This award recognizes the impact Junior Achievement has had on the lives of Canadian youth.

The Seymour Schulich Entrepreneurship Scholarship

Alexander Carbone – JA Central Ontario

This scholarship encourages the development of entrepreneurship in Canada.

TD Canada Trust Fund Scholarship

Bethany Dickey – JA Nova Scotia

The TD Canada Trust Fund Scholarship recognizes Junior Achievers who have demonstrated outstanding scholastic abilities as well as leadership in community service involvement.

For 2013, Junior Achievement and TELUS will be awarding the TELUS Junior Technology Award to recognize students’ understanding of technology and awards the best application developed by an Achiever. Up to four winners will be chosen and awarded a scholarship to attend Junior Achievement’s Next Generation Leaders Forum.

For more information, visit www.jacan.org/awards

Through Junior Achievement, I was able to expand my horizons and discover new interests. I strongly believe it has helped me grow as both a leader and a person.

Judy Ou Winner of the 2012 Peter Mansbridge Positive Change Award

My experience with Junior Achievement has further fostered within me an identity as a leader, and stimulated future business aspirations. I am truly grateful for the learning experiences that Junior Achievement has provided me with.

Jano Pinto Winner of the 2012 Peter Mansbridge Youth Leadership Award

Judy Ou is from St. John’s, NL, and is currently in her final year at Regina Mundi Catholic College. He participated in the Junior Achievement Company Program to help expand his entrepreneurial horizon.

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Do you know an outstanding youth that deserves to be recognized?

Visit www.jacan.org/awards to find out how you can nominate them for a Junior Achievement award.

Junior Achievement helps young Canadians prepare for the future, achieve their dreams and create lives that enrich us all. By awarding their success today, Junior Achievement plays an integral part in preparing youth for tomorrow. In addition to the in-class business education programs, Junior Achievement awards numerous scholarships to deserving students from across Canada each year.

The Al Beech Memorial Award

Sylvia Nguyen – JA Northern Alberta & NWT

The Al Beech Memorial Award honours an outstanding student who demonstrates the greatest advancement in personal development and achievement.

Dolittle & Touche Inspiration Awards

Sujit Kapur – JA Saskatchewan

Bethany Dickey – JA Nova Scotia

Dyson Noblet Charters – JA Gatineau

Jano Pinto – JA London

The Dolittle & Touche Inspiration Awards recognizes students who have demonstrated thoughtful perspectives and the attributes required to succeed in the workforce.

The Evelyn Rankin JA Corporate Awareness Scholarship

Cotonin Windelspecht – JA London

This award recognizes the impact Junior Achievement has had on the lives of Canadian youth.

The Peter Mansbridge Positive Change Award

Judy Ou

Judy Ou is from St. John’s, NL, and is currently in her final year of high school. Judy first joined the Junior Achievement Company Program in 2009, after watching a presentation held at her school.

The Peter Mansbridge Youth Leadership Award

Jairo Pinto

Jairo recently completed his final year at Regina Mundi Catholic College. He participated in the Junior Achievement Company Program to help expand his entrepreneurial horizon.

From left to right: Jos Wintermans, Djavan Habel-Thurton, Jairo Pinto, Judy Ou, Sunjita Kapoor, Bethany Dickey, Jano Doherty

The Peter Mansbridge Positive Change Award

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The Dolittle & Touche Inspiration Awards recognizes students who have demonstrated thoughtful perspectives and the attributes required to succeed in the workforce.

The Evelyn Rankin JA Corporate Awareness Scholarship

Cotonin Windelspecht – JA London

This award recognizes the impact Junior Achievement has had on the lives of Canadian youth.

The Richard Ivey School of Business, Entrepreneurship Institute Scholarship

Jano Pinto – JA London

This scholarship recognizes the success of a student and encourages the development of entrepreneurship through participation in Junior Achievement programs.

The Seymour Schulich Entrepreneurship Scholarship

Alexander Carbone – JA Central Ontario

This scholarship encourages the development of entrepreneurship in Canada.

TD Canada Trust Fund Scholarship

Bethany Dickey – JA Nova Scotia

The TD Canada Trust Fund Scholarship recognizes Junior Achievers who have demonstrated outstanding scholastic abilities as well as leadership in community service involvement.

For 2013, Junior Achievement and TELUS will be awarding the TELUS Junior Technology Award to recognize students’ understanding of technology and awards the best application developed by an Achiever. Up to four winners will be chosen and awarded a scholarship to attend Junior Achievement’s Next Generation Leaders Forum.

For more information, visit www.jacan.org/awards

Through Junior Achievement, I was able to expand my horizons and discover new interests. I strongly believe it has helped me grow as both a leader and a person.

Judy Ou Winner of the 2012 Peter Mansbridge Positive Change Award

My experience with Junior Achievement has further fostered within me an identity as a leader, and stimulated future business aspirations. I am truly grateful for the learning experiences that Junior Achievement has provided me with.

Jano Pinto Winner of the 2012 Peter Mansbridge Youth Leadership Award

Judy Ou is from St. John’s, NL, and is currently in her final year of high school. Judy first joined the Junior Achievement Company Program in 2009, after watching a presentation held at her school.
The power of partnerships

NATIONAL CONTRIBUTORS

Through partnerships with both large and small organizations, as well as individual business leaders, Junior Achievement is able to inspire, prepare and empower young achievers by offering programs in the areas of work readiness, financial literacy and entrepreneurship.

Your support helps students learn how to make better financial decisions, start a company, develop a career plan and express their innovative spirit.

We are grateful for the financial support donors provide. We are pleased to honour some of our distinguished partners from the 2011-2012 school year.

For a complete list of all donors, please visit: www.jacan.org/partners

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Honouring today’s business leaders
THE CANADIAN BUSINESS HALL OF FAME

Junior Achievement understands that in order to succeed tomorrow, students need to learn from the experience and success of today.

Established by Junior Achievement of Canada in 1979, the Canadian Business Hall of Fame recognizes and celebrates the lifetime accomplishments of Canada’s most distinguished business leaders. Having demonstrated the qualities necessary to ensure the success and competitiveness of Canada in a global economy, they have been selected for their achievements in business, for the significant contributions they have made to the people of Canada, and for the examples they have set for others.

Companions are nominated by their peers and are chosen by an independent selection committee representing Canada’s foremost business, academic and media institutions.

Knightsbridge Human Capital Solutions manages the annual nominations and selection process for the highest honour in Canadian business.

These award winners and those of the past showcase the power of knowledge, entrepreneurship and the commitment to imagining what is possible. Inductees share in the legacy of inspiring and preparing our next generation of leaders through the activities of Junior Achievement and the Canadian Business Hall of Fame.

It is my honour to welcome these individuals into the Canadian Business Hall of Fame, where they join an elite community of past and present business visionaries. Their drive, skill and sense of service, and the role they play in the development and prosperity of Canada, have truly set them apart.

Tom O’Neill
Chancellor, Order of the Canadian Business Hall of Fame
Chairman of the Board, Bell Canada

On May 8, 2012, at the annual Gala Dinner and Induction Ceremony, the 34th class of Companions were inducted into the Canadian Business Hall of Fame for their contributions to the economic development and prosperity of Canada. The annual Gala Dinner is the national fundraising event in support of Junior Achievement. As 1,300 attendees celebrated the outstanding accomplishments of this year’s Inductees, they also played an important role in supporting the leaders of tomorrow.

Mr. Peter Mansbridge and Chancellor Mr. Tom O’Neill hosted an inspirational evening honouring five great Canadian business legacies.

This year’s Gala Dinner and Induction Ceremony raised over $1.5 M in table sponsorship and over $57,000 in pledges at the event.

Thank you to Knightsbridge Human Capital Solutions for their role as Title Sponsor of the Canadian Business Hall of Fame and for exclusively managing the annual nominations and selection process. The Gala Dinner and Induction Ceremony would not have been possible without the support of Bell Canada as Presenting Sponsor for this event.

The 2012 Class of Companions:

Mr. Pierre H. Lessard
Executive Chairman of the Board, Metro Inc.

Mr. Tong Louie
Former President, H.Y. Louie Ltd. (posthumously)

The Canadian Business Hall of Fame

The 2012 Selection Committee:

Chancellor
Tom O’Neill
Chairman of the Board, Bell Canada

Members
Jack Cockell
Vice Chairman, Broadcast Sales Management Inc.

Richard Curtis
Former Chairman BCE Inc.

Wilton A. Denton
Chairman Emeritus, Ontario Hydro

Serge Godin
Chairman, Xerox Canada Inc.

Donna Gabe Kaufman
Chair, Institute of Corporate Directors

John Manley
President & CEO, Canadian Council of Chief Executives

Peter Manuscob
Chief Correspondent, CBC News

Ex-Officio Members
David R. Shaw
President & CEO, Knightsbridge Human Capital Solutions

On May 8, 2012 at the annual Gala Dinner and Induction Ceremony, the 54th class of Companions were inducted into the Canadian Business Hall of Fame for their contributions to the economic development and prosperity of Canada.

The annual Gala Dinner is the national fundraising event in support of Junior Achievement. As 1,300 attendees celebrated the outstanding accomplishments of this year’s Inductees, they also played an important role in supporting the leaders of tomorrow.

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The annual Canadian Business Hall of Fame Gala showcases the tremendous impact and inspiration that business leaders have on young people.
2. The Foundation changed its fiscal year-end from December 31st to June 30th. The figures reported for 2011 represent six months’ activity.

Junior Achievement, through its programs and volunteers, helps bring confidence, belief, and direction to young Canadians. It prepares them for leadership by enabling them to discover their potential in an exciting business world. At the annual Business Hall of Fame Gala Dinner, we recognize and celebrate the business leaders who strive to change a young person’s life by showing them the way to achieve their dreams through Junior Achievement programs.

“Peter Mansbridge
Chair of Directors,
Junior Achievement of Canada
Senior Correspondent,
CBC News Chief Correspondent.”

Financial results

Junior Achievement of Canada

REVENUE 2012 — $2,954,536

- National IT support and development
- Contests, awards and scholarships
- Operations
- Major gifts
- Youth development conferences
- Crowdfunding and small gifts
-Charter support and development
-National awareness and communications
-National IT support and development
-Contests, awards and scholarships

EXPENSES 2012 — $3,048,730

- National IT support and development
- Contests, awards and scholarships
- Operations
- Major gifts
- Youth development conferences
- Crowdfunding and small gifts
- Charter support and development
- National awareness and communications
- National IT support and development
- Contests, awards and scholarships

Junior Achievement of Canada Foundation

REVENUE 2012* — $2,315,403

- Contests, awards and scholarships
- Major gifts
- Youth development conferences
- National awareness and communications
- Operations
- Major gifts
- Third party events
- Administration and fundraising

EXPENSES 2012* — $2,527,413

- Contests, awards and scholarships
- Major gifts
- National awareness and communications
- Operations
- National IT support and development
- Contests, awards and scholarships
- Administration and fundraising

* These figures do not include the activities of any of the Junior Achievement chartered organizations across Canada that raised approximately an additional $12,000,000 for local Junior Achievement program delivery.

1. The Foundation changed its fiscal year-end from December 31st to June 30th. The figures reported for 2011 represent six months’ activity. AUDITED FINANCIAL STATEMENTS ARE AVAILABLE AT WWW.JACAN.ORG
Junior Achievement remembers the life of a committed mentor, Mr. David Race.

Junior Achievement of Canada Foundation board member, David Race, passed away on June 2, 2012 in Toronto. David joined the Foundation board in 2009 to provide leadership and support for Junior Achievement’s mission to inspire and prepare young Canadians to succeed. David was inducted into the Canadian Business Hall of Fame in 1994.

“With David’s commitment to Junior Achievement, he played an essential role in ensuring the future success of our youth. He leaves a legacy for youth, and we are thankful for the example he has set for the next generation of Canada’s business leaders.”

Jos Wintermans

Thank you to Mr. Purdy Crawford and Mr. Bill Dimma who have retired from the Foundation Board of Directors this year. Their commitment and support has helped Junior Achievement empower our youth for their future success.

Jos Wintermans